



# ADVANCE

## *Off the Rack*

Welcome to the inaugural edition of *Off the Rack*, quick news and views for users of warehouse rack systems.

Our aim is to share information that you might find useful and interesting.

We welcome your feedback.

*Sincerely,*

*John Krummel, President/CEO Advance Storage Products*



### INDUSTRY NEWS

#### A Healthy Outlook for Materials Handling

According to MHI:

--MHEM (material handling equipment manufacturing) new orders grew 7.7% in 2012

--6.0% growth predicted for 2013 and 10.0% or better for 2014

--MHEM shipments grew 9.6% in 2012. Shipments will grow about 7.0% in 2013, and 9.0% in 2014.



### RACK SAFETY

*Each issue of Off the Rack will address Rack Safety*

#### **Rack Safety**

Why is it important? A rack system is a major investment. All new pallet rack systems are **required**

to be engineered, produced and installed to meet RMI and building codes.

Each system is engineered to meet the specific load and site conditions where they have been installed.

The safety of that system should be a primary consideration for all companies with racking systems because:

- Pallet racks are part of an active working environment and a structured repair program must be incorporated into any employer's work place safety program
- Employees may be in danger of serious injury or death when working around systems that are not properly maintained or repaired.
- Repair and maintenance of racking systems must be overseen by a qualified engineer. They need to be addressed continuously to ensure a safe working environment.

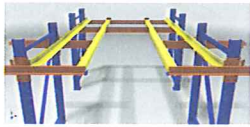
*In the next issue: Repair options*



## HARTZ--A CASE FOR CENTRALIZED DISTRIBUTION

Advance recently completed a 50,000 pallet position structural rack project for Hartz Pet Products. Having decided to close all their regional distribution centers and consolidate into one large warehouse, Hartz worked with their consultant and Advance to build a system of single and double deep structural rack in their 600,000 SF facility. According to Hartz management, "the project was on-time and to spec

with no major issues or delays."



## PRODUCT NEWS

### 2 Wide DI

Move twice the product to save time and money and increase your storage space at the same time!

To learn more about all the products Advance has to offer, visit us at [www.advancestorage.com](http://www.advancestorage.com)

## COMING SOON

### Videos!



Look for Advance's video comparing structural rack to roll-form rack in the next issue of *Off the Rack!*

**We welcome your feedback! If you have suggestions for our next newsletter, please contact our Marketing Director, Gail Spencer at [gspencer@asprack.com](mailto:gspencer@asprack.com)**

